

# Life Audit

# By Sean McPheat

MTD Training, 5 Orchard Court, Binley Business Park, Coventry, CV3 2TQ Web: https://www.mtdtraining.com Phone: 0333 320 2883 Email: info@mtdtraining.com Rank your current levels of success in each area of your life. Use this as a foundation and baseline position to start to increase your levels of success in everything that you do. (If the sentence is true give yourself 1 point)

# Happiness

# Career

	O I love my career. I am fulfilled.
O I love my life and I am very happy	O I look forward to going to work everyday
O I can't wait to get out of bed every	O My career stimulates me and develops
morning	me as a person
O I spend my time away from work doing the	O I work to live and not live to work
things I enjoy the most	O I know where my career is taking me both
O Everyday I spend time on me	in advancement and reward
O I love my days off and weekends – they	O I have as much energy at 9:00am as I do
are fun packed	at 5:00pm
O I appreciate the little things in life	O In the main, work does not stress me out
O I am living the way I want to live at the	O The people I work with are great
moment	O My work environment is positive and
O I don't get stressed out easily and can	supportive
chill	O I have fun at work
O I laugh a lot	
O I am fun to be with	Career score out of 10 –
Happiness score out of 10 –	People/Family/Relationships
Money	• My family life is fantastic
<b>Money</b> O I regularly save 10% of my income	<ul> <li>O My family life is fantastic</li> <li>O I have a lot of friends and we do things</li> </ul>
•	<ul> <li>O My family life is fantastic</li> <li>O I have a lot of friends and we do things together</li> </ul>
O I regularly save 10% of my income	O I have a lot of friends and we do things together
<ul> <li>I regularly save 10% of my income</li> <li>I have no money worries</li> </ul>	O I have a lot of friends and we do things
<ul> <li>O I regularly save 10% of my income</li> <li>O I have no money worries</li> <li>O I have no credit card debt in excess of</li> </ul>	<ul> <li>O I have a lot of friends and we do things together</li> <li>O I am close to my parents (alive or not)</li> <li>O I have a best buddy</li> </ul>
<ul> <li>O I regularly save 10% of my income</li> <li>O I have no money worries</li> <li>O I have no credit card debt in excess of £1000</li> </ul>	<ul> <li>I have a lot of friends and we do things together</li> <li>I am close to my parents (alive or not)</li> </ul>
<ul> <li>I regularly save 10% of my income</li> <li>I have no money worries</li> <li>I have no credit card debt in excess of £1000</li> <li>I have at least 50% worth of money of my</li> </ul>	<ul> <li>I have a lot of friends and we do things together</li> <li>I am close to my parents (alive or not)</li> <li>I have a best buddy</li> <li>I am close to my children; there are no</li> </ul>
<ul> <li>O I regularly save 10% of my income</li> <li>O I have no money worries</li> <li>O I have no credit card debt in excess of £1000</li> <li>O I have at least 50% worth of money of my annual salary in the bank or invested</li> </ul>	<ul> <li>I have a lot of friends and we do things together</li> <li>I am close to my parents (alive or not)</li> <li>I have a best buddy</li> <li>I am close to my children; there are no differences between us</li> </ul>
<ul> <li>I regularly save 10% of my income</li> <li>I have no money worries</li> <li>I have no credit card debt in excess of £1000</li> <li>I have at least 50% worth of money of my annual salary in the bank or invested</li> <li>I have a money plan in place for the future</li> </ul>	<ul> <li>I have a lot of friends and we do things together</li> <li>I am close to my parents (alive or not)</li> <li>I have a best buddy</li> <li>I am close to my children; there are no differences between us</li> <li>I get along with my neighbours and the</li> </ul>
<ul> <li>I regularly save 10% of my income</li> <li>I have no money worries</li> <li>I have no credit card debt in excess of £1000</li> <li>I have at least 50% worth of money of my annual salary in the bank or invested</li> <li>I have a money plan in place for the future</li> <li>I always know what I am spending each</li> </ul>	<ul> <li>I have a lot of friends and we do things together</li> <li>I am close to my parents (alive or not)</li> <li>I have a best buddy</li> <li>I am close to my children; there are no differences between us</li> <li>I get along with my neighbours and the people in my area</li> </ul>
<ul> <li>I regularly save 10% of my income</li> <li>I have no money worries</li> <li>I have no credit card debt in excess of £1000</li> <li>I have at least 50% worth of money of my annual salary in the bank or invested</li> <li>I have a money plan in place for the future</li> <li>I always know what I am spending each month</li> </ul>	<ul> <li>I have a lot of friends and we do things together</li> <li>I am close to my parents (alive or not)</li> <li>I have a best buddy</li> <li>I am close to my children; there are no differences between us</li> <li>I get along with my neighbours and the people in my area</li> <li>We do a lot of activities together as a</li> </ul>
<ul> <li>I regularly save 10% of my income</li> <li>I have no money worries</li> <li>I have no credit card debt in excess of £1000</li> <li>I have at least 50% worth of money of my annual salary in the bank or invested</li> <li>I have a money plan in place for the future</li> <li>I always know what I am spending each month</li> <li>I always know what my bank balance is at</li> </ul>	<ul> <li>I have a lot of friends and we do things together</li> <li>I am close to my parents (alive or not)</li> <li>I have a best buddy</li> <li>I am close to my children; there are no differences between us</li> <li>I get along with my neighbours and the people in my area</li> <li>We do a lot of activities together as a family</li> </ul>
<ul> <li>I regularly save 10% of my income</li> <li>I have no money worries</li> <li>I have no credit card debt in excess of £1000</li> <li>I have at least 50% worth of money of my annual salary in the bank or invested</li> <li>I have a money plan in place for the future</li> <li>I always know what I am spending each month</li> <li>I always know what my bank balance is at any given moment</li> </ul>	<ul> <li>I have a lot of friends and we do things together</li> <li>I am close to my parents (alive or not)</li> <li>I have a best buddy</li> <li>I am close to my children; there are no differences between us</li> <li>I get along with my neighbours and the people in my area</li> <li>We do a lot of activities together as a family</li> <li>The people who matter the most in my life</li> </ul>
<ul> <li>I regularly save 10% of my income</li> <li>I have no money worries</li> <li>I have no credit card debt in excess of £1000</li> <li>I have at least 50% worth of money of my annual salary in the bank or invested</li> <li>I have a money plan in place for the future</li> <li>I always know what I am spending each month</li> <li>I always know what my bank balance is at any given moment</li> <li>I am financially knowledgeable – I know</li> </ul>	<ul> <li>I have a lot of friends and we do things together</li> <li>I am close to my parents (alive or not)</li> <li>I have a best buddy</li> <li>I am close to my children; there are no differences between us</li> <li>I get along with my neighbours and the people in my area</li> <li>We do a lot of activities together as a family</li> <li>The people who matter the most in my life love me</li> </ul>
<ul> <li>I regularly save 10% of my income</li> <li>I have no money worries</li> <li>I have no credit card debt in excess of £1000</li> <li>I have at least 50% worth of money of my annual salary in the bank or invested</li> <li>I have a money plan in place for the future</li> <li>I always know what I am spending each month</li> <li>I always know what my bank balance is at any given moment</li> <li>I am financially knowledgeable – I know about money and investing</li> </ul>	<ul> <li>I have a lot of friends and we do things together</li> <li>I am close to my parents (alive or not)</li> <li>I have a best buddy</li> <li>I am close to my children; there are no differences between us</li> <li>I get along with my neighbours and the people in my area</li> <li>We do a lot of activities together as a family</li> <li>The people who matter the most in my life love me</li> <li>I have a good network</li> </ul>
<ul> <li>I regularly save 10% of my income</li> <li>I have no money worries</li> <li>I have no credit card debt in excess of £1000</li> <li>I have at least 50% worth of money of my annual salary in the bank or invested</li> <li>I have a money plan in place for the future</li> <li>I always know what I am spending each month</li> <li>I always know what my bank balance is at any given moment</li> <li>I am financially knowledgeable – I know about money and investing</li> <li>I have total control over my finances</li> </ul>	<ul> <li>I have a lot of friends and we do things together</li> <li>I am close to my parents (alive or not)</li> <li>I have a best buddy</li> <li>I am close to my children; there are no differences between us</li> <li>I get along with my neighbours and the people in my area</li> <li>We do a lot of activities together as a family</li> <li>The people who matter the most in my life love me</li> <li>I have a good network</li> <li>I get along with people in the main and</li> </ul>

Money score out of 10 -

People score out of 10 -

#### Confidence

I am a confident person
I don't doubt my ability to do a job
I know my strengths and weaknesses
I don't have difficulty in saying "No"
I don't often think that I am not as good as others
I don't worry what others may think of me
I don't expect myself to be perfect all the time
It's not important for me to want to be liked and approved of

- O I smile a lot
- O I am a positive person

Confidence score out of 10 -

#### Looking after yourself

O I take in exercise at least 3 times a week
O I lead a healthy lifestyle in terms of the food I eat and I do not abuse my body with excess alcohol

O I am happy with my appearance

• I regularly visit the Dentist, Optician and the Doctors for check ups

**O** I manage my stress levels by relaxing each and every day

O I have at least 3 holidays/breaks per year

• There are no outstanding issues or problems that have not been resolved or working towards being resolved.

**O** I do not chase my tail in terms of not having enough time

**O** I regularly treat myself each week to something I enjoy – clothes, cd's,massage, nails, hair, skin etc

**O** I regularly assess how I am looking after myself and put a plan in place to improve

Looking after yourself score out of 10 -

#### **Growth & Development**

O I am constantly learning and growing O I try out new things and activities all of the time **O** I make plans to improve myself constantly O I know what my goals are and I am eagerly and effectively making them a reality O I enjoy variety O I develop the people around me so that they are more successful in their lives O I have all of the tools, aids, contacts and resources to make me a success **O** I have a mentor who continually pushes me to achieve more **O** I make events happen rather than wait for them to happen to me O I regularly attend seminars, training courses and conferences to improve

Growth & Development score out of 10 -

#### **Unfinished Business!**

O I am in control of my own life and my own destiny

- **O** I could die right this moment with no regrets
- O I am doing what I want, when I want
- O I am really optimistic about the future
- There is nothing I am dreading or avoiding at this moment in time

• I have a plan in place to succeed in all that I do

- O I am implementing my plan
- O I have the energy and drive to succeed

**O** I am not afraid of making mistakes or failing at things

**O** I am now ready to give it all that it takes to succeed

Unfinished Business score out of 10 -

#### Your overall scores:

1.

2.

3.

4.

5.

Area	Score
Happiness	
Money	
Career	
Relationships	
Confidence	
Looking after.	
Growth	
Unfinished Bus	
TOTAL	

Put your overall scores in the table above and highlight the areas of your life that need the most work. Jot down below the **top 5** activities that you are going to start on immediately. What jumped out at you from completing the assessment? So, what was your score? Use the chart below to see what success league you are in!

Points	League
70-80	Premier League
60-69	Championship
40-59	Division 1
00-39	Division 2

#### **Premier League**

For the elite clubs playing a very high standard and reaping big rewards.

## The Championship

Huge potential to jump into the big league. Need one or two more players to give it that final push.

### **Division 1**

Playing to a good standard but are underachieving. Need a new manager to set tactics and strategy.

### **Division 2**

Watch out or you could be dropping into the non-league. Your club needs a serious overhaul and massive action to get it right.

# **About MTD**



Sean McPheat | in Chief Executive Officer MTD Training Group Email: <u>sean.mcpheat@mtdtraining.co.uk</u>

# Sean McPheat is the **Chief Executive Officer** of the multi-award winning **MTD Training Group**.

Founded in 2001 and having trained hundreds of thousands of staff since, MTD specialise in management and leadership development and also sales effectiveness programmes.

There are **3 specific divisions** to the group:

#### Management/Leadership

Sales Effectiveness

Microlearning

skillshub



https://www.mtdtraining.com



https://www.mtdsalestraining.com

https://www.skillshub.com