



# Pre-Course Needs Assessment



**PRE-COURSE NEEDS ASSESSMENT**

As part of our commitment to providing you with a programme that is centred around your exact needs, we would appreciate it if you could complete this short needs assessment questionnaire. This will help us to custom design the programme content, the delivery style and the case studies to make sure that you get the very best out of the programme.

Thank you

MTD Team

<p><b>NAME:</b></p> <p><b>YOUR ROLE:</b></p>
<p><b>In your opinion what are your key strengths with regards to leading and managing others?</b></p>
<p><b>What would you like to be able to do "better" within your role as a leader?</b> (please be as specific as you can)</p>

**Have you attended any management and leadership courses in the past?**  
(If so, what were they?)

**What content would you like to see included within this programme that would take your leadership skills and development to the next level?**

**Imagine that you have just attended the programme and that it has been the best you have ever attended. Please describe what the programme contained, it's delivery style, what made it different to the others you have attended and any further observations you would like to make about it:**

## About MTD



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Sean McPheat is the **Chief Executive Officer** of the multi-award winning **MTD Training Group**.

Founded in 2001 and having trained hundreds of thousands of staff since, MTD specialise in management and leadership development and also sales effectiveness programmes.

There are **3 specific divisions** to the group:

**Management/Leadership**



<https://www.mtdtraining.com>

**Sales Effectiveness**



<https://www.mtdsalestraining.com>

**Microlearning**



<https://www.skillshub.com>