## **Customised**

We'll partner with you to customise this apprenticeship so it is specific to your company and industry.



Providing your learners with the relevant knowledge, skills and behaviours to make an impact.



Select how you want your programme to run. Workshops, virtual, coaching, selfstudy or mix and match.

# Business Administrator

Level 3 Apprenticeship

For Cohorts or Individual Learners

Take your
business support and
administration skills
onto the next level



# **Business Administrator**

Develop, implement, maintain and improve your business support and administrative services



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# Did you know?

We can run this as an in-house training programme for a cohort or we can use our eco-delivery model and run the programme completely through virtual training and virtual coaching enabling us to run the programme for individual learners.

# Apprenticeship Programme **Overview**



#### Who Is This Programme For?

Whether you are liaising with customers in a sales support role or working with internal stakeholders as a business administrator, our Business Administration Level 3 apprenticeship will help you improve your business support and administration skills.

Learners will be provided with the knowledge, skills, and behaviours to excel in their career being able to improve the efficiency of their organisation, supporting functional areas and providing the highest levels of value.

#### What Will You Learn?

This 12-18-month programme covers all the essentials of a Business Administrator's role to include problem solving, stakeholder management, planning and organising meetings.

It will develop your business knowledge and skills whilst you undertake and lead a project to implement/adapt a new or existing process or procedure, using appropriate tools to scope, plan, monitor and report on success.

The programme will cover all the essential knowledge skills and behaviours that are required to become a successful Business Administrator that can support progression to management.







# At a glance

- Individual training needs analysis
- Monthly coaching sessions
- Role-based tasks and activities
- Online and blended learning
- Real-world projects
- Tangible outputs and impacts
- End Point Assessment



Rated **Excellent** by our employers

# How Is The Programme Delivered?



## We Offer 2 Delivery Routes



## **Cohort Delivery**

In-house, customised delivery for a number of you from the same company. Choose from face to face, virtual and online delivery methods.



#### Individual Learner

Monthly 2 hour virtual training and coaching sessions for individual learners. Flexible, remote learning that is personalised to your role.

## Cohort Delivery Options Can Include



Face to Face Masterclasses



LIVE Virtual Workshops



**Digital Learning** 



Coaching



**Assessments** 



**Self-Directed Learning** 



Action Learning
Sets



Peer to Peer Coaching



Work Based Project



Flipped Classroom

# **What Will Learners** Improve?



Here's a high level overview of the knowledge, skills and behaviours taken from directly from the apprenticeship standards that learners can expect to improve on this programme.

## Knowledge

- Relevant regulation
- Policies & processes
- Understanding your organisation
- ✓ Importance of your skills
- Understanding stakeholders
- **Business fundamentals**
- External environment factors

#### Skills

- Understanding IT
- Record and document production
- Decision making
- Interpersonal skills
- Communications
- Quality
- Planning and organisation
- Project management

## **Behaviours**

- Professionalism
- Personal qualities
- Managing
- performance
- Adaptability
- Responsibility





This programme is ideal for employees who support and engage with functional areas. It can be with tasks, scheduling, documentation and improving the efficiency of the organisation.

# Core Content Outcomes

Here are the overall topics covered across the programme.





#### Multiple use of IT systems and packages

- Create business documents using bespoke
- Perform financial processes
- Review, record and analyse data
- Demonstrate a level of expertise in the use of various IT systems



#### Personal development

- Understand the importance of CPD
- Perform thorough self-assessment to participate in reviews and appraisals
- Recognise different methods of obtaining feedback for development
- Participate in reviews/appraisals



#### Record and document production

- Produce accurate records in a professional context
- Organise and participate in meetings to compose accurate minutes
- Coach others in the process to complete tasks
- Apply a solution-based approach to improve business processes



#### Understanding the organisation

- Understand organisation's purpose, mission, vision, and values
- Explore hierarchal structures and how they link to individual teams
- Understand market forces that impact on the
- Identify the purpose and value of the supply chain



#### Personal qualities and professionalism

- Adhere and understand the code of conduct within the business
- Act as a role model for others
- Understand business culture and ethos
- Accept and deal with change in a positive manner



#### Stakeholders

- Manage stakeholder effectively to meet business needs
- Liaise with internal/external stakeholders
- Identify suppliers or stakeholders from inside or outside of the UK
- Engage and foster relationships with suppliers/ stakeholders



#### **Business Fundamentals**

- Understand, support, and implement relevant laws and regulations in a business
- Accept and deal with change in a positive manner
- Effective team working
- Challenge inappropriate culture



#### Communication

- Use the most appropriate channel to communicate effectively
- Demonstrate agility and confidence when communicating
- Apply a range of social media solutions
- Champion a particular communication channel



#### Quality and best practice

- Understand and apply relevant laws and regulations
- Continuous improvement
- Share administrative best practice
- Apply problem solving skills to resolve complex or challenging complaints



#### Project management

- Plan and manage a project
- Demonstrate leadership skills when managing the project
- Apply a range of project management tools and principles
- Evaluate the quality of projects delivered



# Programme Structure

Designed in a way that will maximise the performance of each learner



Learning the theory of a topic is great but it's what the learner does to embed the learning and actually use it, that matters most. All learning is reinforced with ongoing coaching, online resources and off-the-job activity to bring it all to life. Each part of the programme supports the learner to apply their knowledge and skills via INTENT – IMPLEMENT – IMPACT.

✓ What did they plan to change? ✓ What did they change and how? ✓ What impact did it make?



#### Onboarding & Induction

Initial workshop and event about the programme and how to get a high grade.



#### Skills Individual Learning Plan

Creation of a pre-programme learning and development plan. Includes goal setting and actions.



#### Practical Learning **Events**

These can consist of workshops, masterclasses, virtual training, action learning sets, projects or coaching.



#### Regular Coaching Sessions

One to one development with a designated skills coach. Covers skills and an assessment progress review.



## **Digital Learning**

To take in-between learning events and to help embed the learning. Selfstudy and in the flow of work resources.



#### Off-The-Job Training

20% of the learner's total working hours is used for "off-the-job" learning and development activities.



#### Ongoing Reviews

Held between the learner, employer and skills coach to monitor progress and to make any adjustments.



#### Support & Help

Our designated skills coaches will always be on hand to help your learners throughout the programme.



#### **End Point Assessment**

End of programme assessment. Consists of activities like observations, evidence, tests and discussions.



#### Apprenticeship

Learners gain a pass, merit or distinction from their end point assessment based on their results.

# **Progress Reviews & End Point Assessment**



#### **Ongoing Reviews**

As part of this programme your learners will receive regular coaching sessions. This will develop their knowledge, skills and behaviours further and also ensure that they're on track for passing the apprenticeship through tailoring the learning and development to each individual. Evidence of their development will be collated and stored within their e-learning account. This will allow their coach to review the skills and knowledge they have learnt and continually tailor their individual learning plan to their training needs.

#### **Gateway**

Before each learner is able to progress to the End Point Assessment (EPA) both you (employer) and their coach will ensure that they have the sufficient levels of knowledge, skills and behaviours required to pass - this is know as Gateway.

Once everyone is in agreement that the learner is ready, they can then progress to the End Point Assessment.

#### **End Point Assessment**

All apprenticeships contain a compulsory end of programme assessment which is called an End Point Assessment (EPA).



## Assessment

Assessment methods (or components of) can be:

- Observations
- Practical Assessments
- Tests
- Discussion
- ✓ Interview
- Presentation & questioning
- Project
- Evidence Portfolio
- Logbooks

# **How Much Does This** Apprenticeship Cost?

**Business Administrator Level 3** 





For Levy **Employers** £5,000 per person



For Non-Levy **Employers (SMEs)** 

£250 per person (you receive 95% funding)

#### Each learner receives

- **Onboarding & Induction**
- **Customised Programme**
- **Digital Learning**
- Ongoing Reviews
- **End Point Assessment**

- **Skills Individual Learning Plan**
- **Regular Coaching Sessions**
- Off-The-Job Training
- Support & Help
- **Apprenticeship**

#### **Duration**

Typically, this programme will take between 12 and 18 months.

#### **Eligibility**

Learners will be required to have or achieve level 1 English and Maths and to have taken level 2 English and Maths tests prior to completion of their programme.





## **Enquire today**



