#### **Customised**

We'll partner with you to customise this apprenticeship so it is specific to your company and industry.



Providing your learners with the relevant knowledge, skills and behaviours to make an impact.



Select how you want your programme to run. Workshops, virtual, coaching, self-study or mix

**Blended** 

and match.

## Team Leader

Level 3 Apprenticeship

For Cohorts or Individual Learners

Ideal for managers who want to support, manage and develop their team members.







### **Team Leader**

Ideal for managers who want to support, manage and develop their team members.



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Did you know?

We can run this as an in-house training programme for a cohort or we can use our eco-delivery model and run the programme completely through virtual training and virtual coaching enabling us to run the programme for individual learners.

# Apprenticeship Programme Overview



#### Who Is This Programme For?

This 12-month programme is ideal for Team Leaders and Managers who need to support, manage, and develop their people.

It will cover all the **essential knowledge**, **skills and behaviours** that are required to be a successful modernday manager and is ideal for those who have had little or no formal management and leadership training in the past.

#### What Will You Learn?

Being an effective manager is **far more than just managing workloads** and tasks. Instead, it's all about people and delivering results through others.

This programme will provide you with a **toolkit of people** management skills so you can manage their performance more effectively and develop their skills. You'll be able to understand how they tick so you can manage problems more effectively and build productive working relationships with everyone.

You'll develop skills so you can become an **inspirational leader** building a high level of trust and acting as a role model for your team to follow.



#### At a glance

- Individual training needs analysis
- Monthly coaching sessions
- ✓ Role-based tasks and activities
- ✓ Online and blended learning
- ✓ Real-world projects
- ✓ Tangible outputs and impacts
- End Point Assessment









## How Is The Programme **Delivered?**

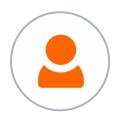


#### We Offer 2 Delivery Routes



#### **Cohort Delivery**

In-house, customised delivery for a number of you from the same company. Choose from face to face, virtual and online delivery methods.



#### Individual Learner

Monthly 2 hour virtual training and coaching sessions for individual learners. Flexible, remote learning that is personalised to your role.

#### Cohort Delivery Options Can Include



Face to Face Masterclasses



**LIVE Virtual Workshops** 



**Digital Learning** 



Coaching



**Assessments** 



**Self-Directed Learning** 



**Action Learning** Sets



Peer to Peer Coaching



**Work Based Project** 



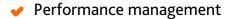
**Flipped** Classroom

## What Will Learners Improve?



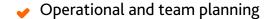
Here's a high level overview of the knowledge, skills and behaviours taken from directly from the apprenticeship standards that learners can expect to improve on this programme.

#### Knowledge



- Regulation, legislation and compliance
- Organisational strategy and objectives
- Stakeholder management
- Sustainability and environmental impacts
- Equity, diversity and inclusion
- Continuous improvement
- Change management

#### Skills





- Use of IT and data analysis
- Coaching and developing the team
- Problem solving and decision making
- Project management
- Communication and presentations
- Negotiation and influence

#### **Behaviours**

- Professionalism, ethics and integrity
- Inclusivity, fairness and respect
- Accountability and ownership
- Continuous professional development
- Flexibility and adaptability



This programme is aimed at First Line Managers. We also offer a programme which is ideal for Operations and Department Heads who are responsible for leading teams and/or department objectives. That's a Level 5 blended Apprenticeship Programme.

## Core Content Outcomes

Here are the overall topics covered across the programme.





#### **Personal Development**

- Setting career goals
- Conducting a personal SWOT
- · Gaining feedback from others



#### Communication & Technology

- Communication methods and techniques
- Negotiation and influencing skills
- Conducting presentations



#### Time Management

- Prioritising tasks
- The Pareto Principle
- Effective delegation



#### **Leading Effectively**

- Leadership vs management
- Leadership and management styles
- Acting ethically and with integrity



#### Organisational Culture & Strategy

- Organisational culture
- · Vision, mission and goals
- Organisational strategy and values



#### Equality, Diversity & Inclusion

- Key principles of ED&I
- Managing a diverse workforce
- Supporting ED&I in the workplace



#### Implementing Change

- Change management models
- Planning and communicating change
- Leading continuous improvement



#### Project Management Skills

- Project life cycles
- Project planning and initiation
- Managing and monitoring risk



#### **Problem Solving & Decision Making**

- Five steps to solving problems
- Identifying problems and their causes
- Implementing solutions



#### **Improving Performance**

- KPIs, SMART objectives and goal setting
- The performance review/appraisal
- Providing constructive feedback



#### Coaching & Development

- Coaching vs mentoring
- Coaching models
- Identifying training needs



#### **Operational Planning**

- Stakeholder management
- Developing operational plans
- Managing budgets and resources



#### Regulation & Legislation

- Organisational policies and procedures
- Compliance and its impact
- Sharing best practice



#### **End Point Assessment Preparation**

- Planning and preparation
- Practice and techniques
- One-to-one help and guidance

## Programme Structure

Designed in a way that will maximise the performance of each learner



Learning the theory of a topic is great but it's what the learner does to embed the learning and actually use it, that matters most. All learning is reinforced with ongoing coaching, online resources and off-the-job activity to bring it all to life. Each part of the programme supports the learner to apply their knowledge and skills via INTENT – IMPLEMENT – IMPACT.

✓ What did they plan to change? ✓ What did they change and how? ✓ What impact did it make?



#### Onboarding & Induction

Initial workshop and event about the programme and how to get a high grade.



#### Skills Individual **Learning Plan**

Creation of a pre-programme learning and development plan. Includes goal setting and actions.



#### **Practical Learning Events**

These can consist of workshops, masterclasses, virtual training, action learning sets, projects or coaching.



#### Regular Coaching Sessions

One to one development with a designated skills coach. Covers skills and an assessment progress review.



#### Digital Learning

To take in-between learning events and to help embed the learning. Selfstudy and in the flow of work resources.



#### Off-The-Job Training

20% of the learner's total working hours is used for "off-the-job" learning and development activities.



#### Ongoing Reviews

Held between the learner, employer and skills coach to monitor progress and to make any adjustments.



#### Support & Help

Our designated skills coaches will always be on hand to help your learners throughout the programme.



#### **End Point Assessment**

End of programme assessment. Consists of activities like observations, evidence, tests and discussions.



#### Apprenticeship

Learners gain a pass or distinction from their end point assessment based on their results.

## **Progress Reviews & End Point Assessment**



#### **Ongoing Reviews**

As part of this programme learners will receive regular coaching sessions. This will develop their knowledge, skills and behaviours further and also ensure that they're on track for passing the apprenticeship through tailoring the learning and development to each individual. Evidence of their development will be collated and stored within their e-learning account. This will allow their coach to review the skills and knowledge they have learnt and continually tailor their individual learning plan to their training needs.

#### Gateway

Before each learner is able to progress to the End Point Assessment (EPA) both you (employer) and their coach will ensure that they have the sufficient levels of knowledge, skills and behaviours required to pass - this is know as Gateway.

Once everyone is in agreement that the learner is ready, they can then progress to the End Point Assessment.

#### **End Point Assessment**



All apprenticeships contain a compulsory end of programme assessment, which is called an End Point Assessment (EPA).

Upon successful completion of the Team Leader apprenticeship, learners will achieve a nationally recognised Advanced Apprenticeship and will be eligible to apply as Associate Members of either the Institute of Leadership & Management or the Chartered Management Institute.



#### Assessment

Assessment methods (or components of) can be:

- Observations
- Practical Assessments
- Tests
- Discussion
- Interview
- Presentation & questioning
- Project
- Evidence Portfolio
- Logbooks

## **How Much Does This** Apprenticeship Cost?

Team Leader Level 3





For Levy **Employers** £5,000 per person



For Non-Levy Employers (SMEs)

£250 per person (you receive 95% funding)

#### Each learner receives

- **Onboarding & Induction**
- **Customised Programme**
- **Digital Learning**
- **Ongoing Reviews**
- **End Point Assessment**

- **Skills Individual Learning Plan**
- **Regular Coaching Sessions**
- Off-The-Job Training
- Support & Help
- **Apprenticeship**

#### Duration

Typically, this programme will take 12 months.

#### Eligibility

Learners aged 16-18 will be required to have or achieve their Level 2 (GCSE grade 4+ or equivalent) English and Maths qualifications prior to undertaking End Point Assessment for this apprenticeship programme. **Enquire today** 





